

Message Text

UNCLASSIFIED

PAGE 01 NAHA 00396 170453Z

17

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 016786

R 170214Z AUG 76
FM AMCONSUL NAHA
TO USDOC WASHDC UNN
INFO SECSTATE WASHDC 2177
AMEMBASSY TOKYO 1533

UNCLAS NAHA 396
E.O. 11652: N/A
TAGS: BEXP, JA, BFOL
SUBJECT: PRIVATE TRADE OPPORTUNITY
1. 588/03/PO
2. 081676
3. J. KNOWLES
4. 588 JAPAN
5. IAD
6A. REPLY TO
6B. MR. EIJI TANAKA, PRESIDENT
6C. TANAKA INDUSTRIES CO. INC.
387 OYAMA, GINOWAN CITY, OKINAWA (901-22), JAPAN
7. CABLE: TANAINDUST TELEX: TIC J79870
TEL: 098897-5191

PAGE 2 RHAIBQA5332UNCLAS

8. CO. REF: FINANCIAL- BANK OF RYUKYUS FUTENMA BRANCH: CPO BOX
310 NAHA, OKINAWA, JAPAN

9. 104-11 9A. DIRECT SALE AND REPRESENTATION

10. DESCRIPTION:

NH2

2873215-0150: UREA(CO)

NH2

BUYER HAS RECEIVED AN INITIAL ORDER OF 100 TONS FROM JAPAN SOUTHERN
AREA INDUSTRIES. ESTIMATES MONTHLY AVERAGE MARKET DEMAND 40 TONS
THROUGH HIS BUSINESS CHANNEL. BUYER IS LEADING AND ACTIVE TRADER.
NEEDS SAMPLES AND CATALOGUES, FOB OR CIF PRICES ASAP. MARKETING
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TERRITORY IS OKINAWA AND SOUTHERN AREA JAPAN MAINLAND. BUYER'S

ANNUAL SALES 1975 WERE \$2.45 MILLION. EMPLOYEES 30. SMALL BUT
ACTIVE FIRM. HAS FRANCHISED CHAIN BUSINESS OFFICE IN TOKYO,
OSAKA, FUKUOKA, YOKOHAMA, HONGKONG, HONOLULU, AND LOS ANGELES.
TANAKA SPEAKS GOOD ENGLISH. WTD REPORT ON FILE AT USDOC.
KNOWLES.

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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